

Sample Health System Provider Visit Analysis

Annualized Data - 2012 Ytd July Actual

Sample Provider Practice Operations	July 2012	2012 Annualized
Patient Charges	\$316,562	\$542,678
Net Patient Revenue	\$214,625	\$367,929
Percent of Charges Reimbursed	67.8%	67.8%
Other Revenue	\$0	\$0
Net Revenue	\$214,625	\$367,929
Physician Salary	\$165,076	\$282,987
Other Salary Expenses	\$34,257	\$58,727
Other Expenses	\$44,718	\$76,659
Total Expenses	\$244,051	\$418,374
Operating Margin	(\$29,426)	(\$50,445)

Visit Calculation Model	July 2012	2012 Annualized
Patient Charges	\$316,562	\$542,678
Total New & Established Visits	365	626
Patient Charge Per Visit	\$867	\$867
Total Expenses	244,051	418,374
Net Patient Revenue to Charge	67.8%	67.8%
Total Charges required to cover total expenses	\$359,964	\$617,082
Average Annual Visits Required	415	712
Current Weekly Visits - Based on 49 Work Weeks per Year	12.8	12.8
Average Weekly Visits Required to Break Even	14.5	14.5

